



BRITISH FLUID POWER ASSOCIATION

**WORKING FOR HYDRAULICS,
PNEUMATICS AND MOTION CONTROL**



WHO ARE WE?

The British Fluid Power Association is the voice of a billion-pound industry at the heart of the UK's manufacturing capability.

We are the only UK trade association for the hydraulic and pneumatic industries.

The BPFA has over 250 members, ranging from the largest multinational to the smallest distributor and encompassing manufacturers, importers and resellers of hydraulic, pneumatic and motion control equipment as well as academics, trainers, OEMs and end-users.

Set up by the industry for the industry, the BFPA has been representing the interests of fluid power in the UK for over 50 years.

THE HIDDEN FORCE

Hydraulic and pneumatic equipment is the hidden force in manufacturing – and in many elements of our daily life. It's behind the production of many things that we consume every day, from food to pharmaceuticals. Fluid power is used to extract oil and gas from the earth and to move our excavators, trucks and aircraft. We use it to help build the highest buildings – and perform the most delicate medical operations. It even helps to put money into our hands at cash machines.

Behind it all is fluid power – and the manufacturing, technical, distribution and sales skills of our members.

OUR PURPOSE

As the voice of these two vital industries, the BFPA is there to:

- represent the interests of the fluid power industry at national, European and international level, working with government, legislative bodies and other professional associations
- create, raise and maintain standards
- provide members with exclusive market insight, industry trends and forecasts
- be an information exchange and share best practice

Everything we do is driven by our members. We listen to them and are guided by them.



WORKING FOR

OUR SERVICES

ADVICE

We can offer members access to a range of specialist services, including advice on legal issues and recruitment, via our strategic alliance partners programme.



EVENTS

The BFPA holds an annual economic seminar, plus regional meetings and keynote speaker events. We take a stand at the industry's leading trade shows such as the UK's Fluid Power & Systems show and Motion, Drive & Automation in Hanover, Germany, and have been present at similar forums in China and India. Our regular dinner and ball for 400, including members and customers, holds a special place in the industry's calendar.

HELPDESK

Members and customers contact our helpdesk by phone or online for industry information and help with product sourcing.

HOSE SCHEME

Designed and requested by the industry, our valued Hose Scheme is a mark of quality, integrity and safety that sets its members apart. Accreditation is achieved after inspection by our expert panel and is highly-rated by OEMs and end-users.

REPRESENTATION

We represent the industry on joint industry forums such as the European Fluid Power organisation CETOP and the Engineering and Machinery Alliance (EAMA). We are at the table in discussions on key issues with significant national UK bodies from the Department for Business, Innovation & Skills, the Environment Agency, the Ministry of Defence, the Health & Safety Executive, and the Office for National Statistics, as well as the British Standards Institution (BSI) and the International Standards Organisation (ISO), the national and international standards bodies. We can provide data to back up, support or challenge policy decisions.

STEERING COMMITTEES

Made up of our members, for our members, our steering committees keep driving the industry – and our work – forward.

STATISTICS

We can offer our members information they simply can't get elsewhere, with a range of monthly, quarterly and annual reports offering market intelligence, forecasting (with Oxford Economics) and members' surveys.



STANDARDS

We hold the external secretariat on behalf of the BSI, the UK's national standards body and are also actively involved with the development of European and International Standards. We have 10 technical and standards development committees, open to all members, and dedicated to influencing and maintaining the highest standards as the industry continues to develop and innovate. We keep our members up to date with harmonisation and directives and maintain a database of standards used by the industry.



TRAINING

Throughout the year we run regular BFPA and CETOP training courses, ensuring the highest standards at all levels of practice including among end-users, for example in the oil and gas industries. Our courses are generic and independent, offering a well-respected independent approach and ensuring that equipment is used safely.

YEARBOOK AND DATABASE

Our annual up-to-date directory of members is packed with expert articles, key stats, an events directory, and other useful information. We have the most comprehensive list of manufacturers and suppliers in the UK.

SOME OF OUR ACHIEVEMENTS

- input into trade codes, helping to ensure a level playing field in Europe and secure our members' interests
- successfully lobbied via CETOP to create fluid power industry classification headings in NACE (statistical classification for European industries)
- maintenance of British, European and international fluid power standards with BSI and ISO
- development of database to track over 500 fluid power standards
- creation of a credible quality mark via our Hose Scheme, with 200 accredited members
- worked with the Environment Agency for a satisfactory resolution on waste disposal
- we have trained over 5,000 people.



JOIN US

If you would like to add your voice to the BFPA and benefit from our services, or if you are simply interested in finding out more, please see the membership pages of our website where you can download an application form: www.bfpa.co.uk.

Or call us on **01608 647900**.



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