



# The BFPA Pavilion

## Fluid power professionals join forces at HANNOVER MESSE 2019

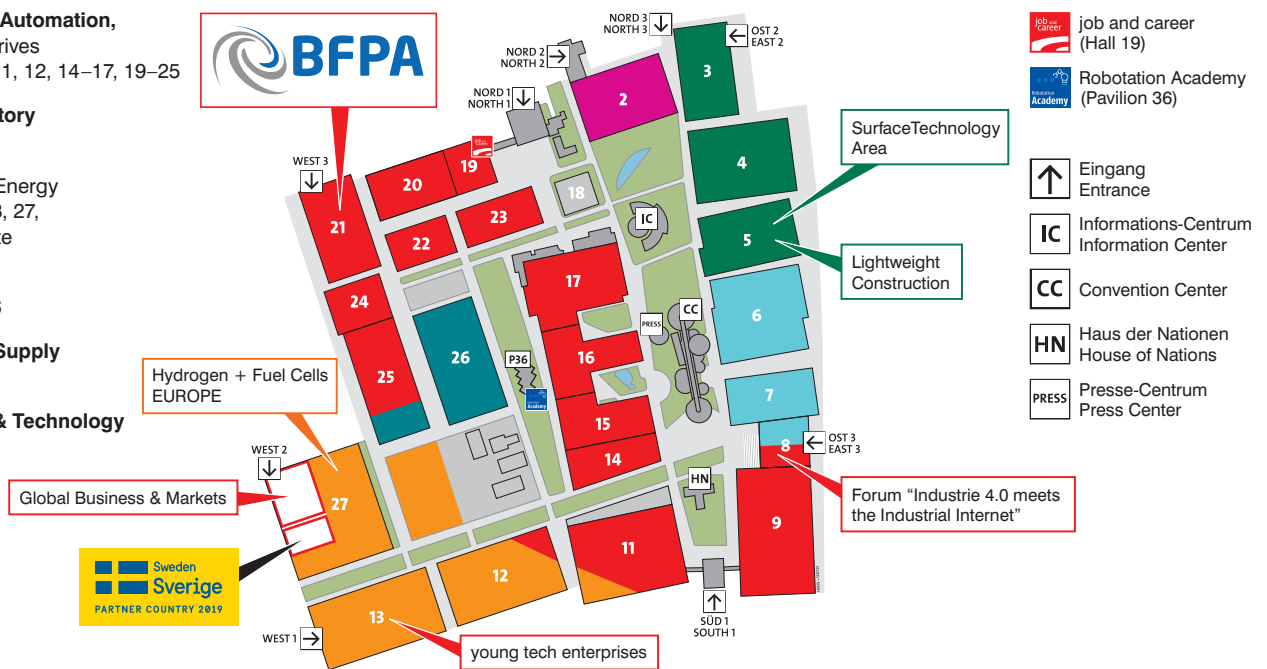
The BFPA pavilion in Hannover will provide distributors and manufacturers of the Fluid Power Industry with an excellent opportunity to take part in a joint display in an ideal industrial context.

The British Fluid Power Association (BFPA) is the only full service trade association for the fluid power industry in the UK and promotes the technical and commercial

interests of manufacturers, distributors, OEM's and others involved in the Fluid Power industry.

As the leading trade fair for integrated automation, industrial IT, fluid power and control, IAMD offers the members of BFPA an ideal platform for the global marketing of their products and services.

- **Integrated Automation, Motion & Drives**  
Halls 8, 9, 11, 12, 14–17, 19–25
- **Digital Factory**  
Halls 6–8
- **Integrated Energy**  
Halls 11–13, 27, Open-air site
- **ComVac**  
Halls 25, 26
- **Industrial Supply**  
Halls 3–5
- **Research & Technology**  
Hall 2



# BFPA Pavilion: At the heart of the world's No. 1 industrial show



By joining the BFPA members' pavilion, you can still place your company in the spotlight but with minimal effort and expense. As part of a joint display you reduce your organizational and financial commitment but can still reach your target audience and benefit from excellent services.

The BFPA pavilion facilitates the participation of its members in a major highlight at a leading global event, while ensuring that all exhibitors can promote their own company profile. Exhibitors enjoy access to the BFPA Lounge, where they can relax, network with colleagues and have one-to-one meetings with customers. Free beverages (hot & cold drinks) and snacks are available throughout the event.

If your stand is integrated in the BFPA members' pavilion you are guaranteed a prime location. The participation fee includes stand space and construction, as well as basic fittings and furnishings. Naturally, you are also free to order additional furniture, graphics and services. Please contact us!



## Six good reasons to exhibit at HANNOVER MESSE:

1. Access to established and emerging markets
2. Opportunity to showcase products to decision makers from around the globe
3. Generation of international sales
4. Opportunities to identify potential joint-venture partners
5. Increased global awareness of your company
6. Unique comparison of products and competitors on the global marketplace

## Stand space and construction

- Wall elements, carpeting, company logo on fascia
- Lighting, 1 power socket incl. free consumption
- 1 table (round) with 4 chairs, 1 waste basket
- WLAN flat rate for up to five user devices and a total of 6 Mbps (in total, spread divided among all devices, max of 4 Mbps/device)

## Jointly shared area

- BFPA logos as eye-catching elements
- Business lounge with tables and chairs
- Hot & cold drinks, cookies/salty snacks

## Services

- Main exhibitors featured in the exhibitor catalogue
- Organizational and onsite support, hostess service during trade fair, security at night
- Daily stand cleaning

<b>Participation Fee</b>	<b>€550/m<sup>2</sup></b>
<b>Registration Fee</b>	<b>€350</b>

These are both paid directly to Hannover Messe

<b>BFPA Management Fee</b>	<b>€500 +VAT</b>
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This is paid directly to BFPA



Deutsche Messe

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