

FLUID POWER MARKET IN TURKEY CETOP Market Outlook 2021/10









FLUID POWER INDUSTRY / HOME SALES TURKEY 2015 - 2021

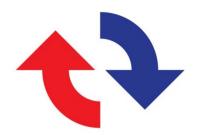


FLUID POWER TURKEY - AKDER

—HYDRAULICS(EURm)		—PNEUMATICS (EURm)		—FLUID POWER Total (EURm)			
524,77	533,27	551,34	550,86	511,08	512,00	550,00	% 7,4
384,34	390,04	399,85	394,66	365,03	364,00	394,00	%8,2
				,	,		
140,43	143,23	151,49	156,20	146,05	148,00	156,00	%5,4
2015	2016	2017	2018	2019	2020	2021F	_

At the end of the year, our industry seems to be reaching its targets.

FLUID POWER INDUSTRY IN TURKEY



Continuing Negative Things:

For FPI & Sector (Producer/Import/Export)

- High energy cost
- High raw material cost
- High transport cost
- Not enough material / Long term
- Exchange rate is still very volatile

For People;

- High Inflation / Reduction in Purchasing Power
- High Food Prices & Energy Prices
- Rising Unemployment
- Uncertain health future

Ongoing Positive Things:

For FPI & Sector (Producer/Import/Export)

Order level is good and stable

For People;

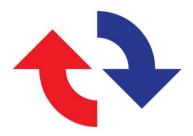
Factories, schools open disease under control

The first 4-6 months of 2021 were running, we have been walking for the last 3 months.

If we can go at the same speed until the end of June 2022, we will be lucky.

Play it safe - Pay attention to collection

CASH is KING



THANK YOU...

AKDER TURKISH FLUID POWER ASSOCIATION General Secretary