

CETOP

Market Outlook

March, 17th 2022





The image features a map of the Iberian Peninsula (Spain and Portugal) highlighted in yellow. The map is set against a light blue background representing the ocean and a grey background for the rest of Europe. Text is overlaid on the map, providing sales and membership data for two sectors: Hydraulics and Pneumatics.

HYDRAULICS

IBERIA HOME SALES '21

→ 397 M/€

Association members = 62%

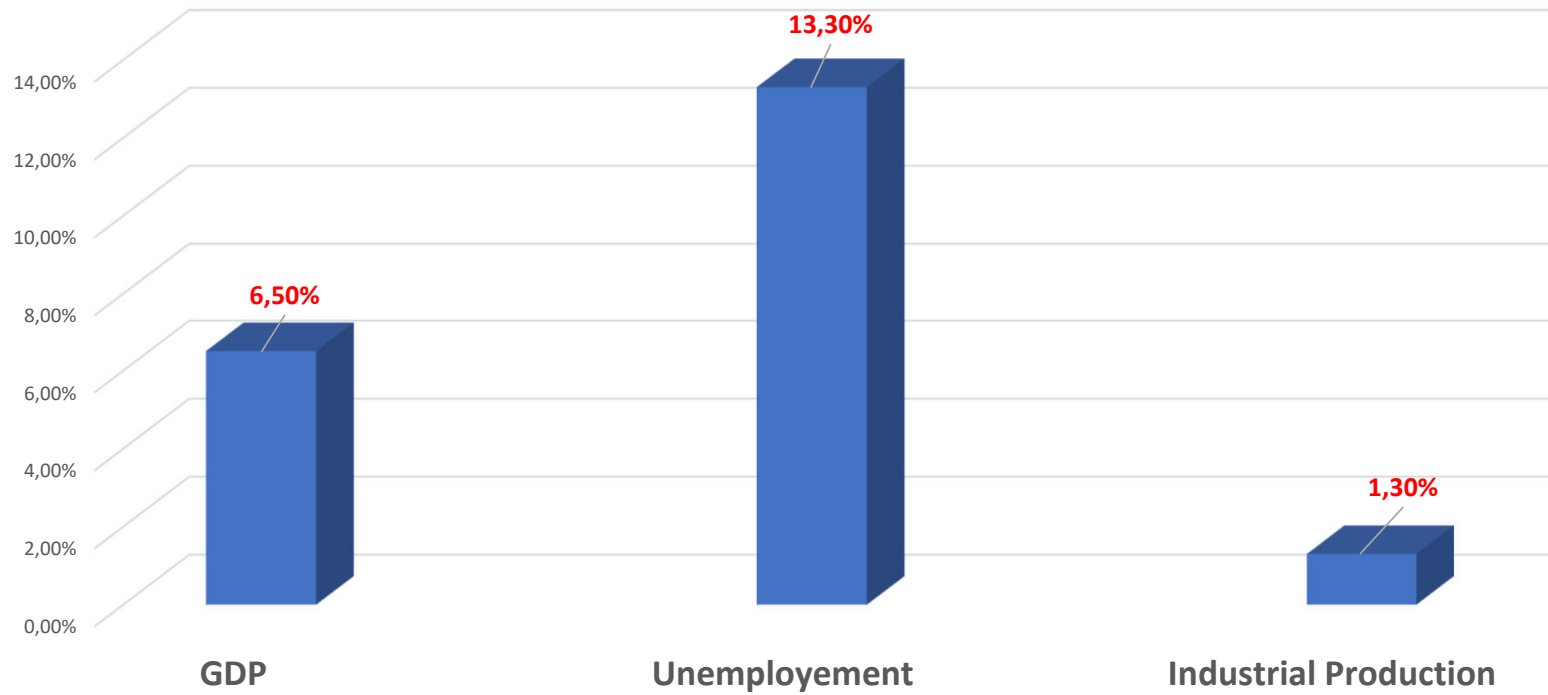
PNEUMATICS

IBERIA HOME SALES '21

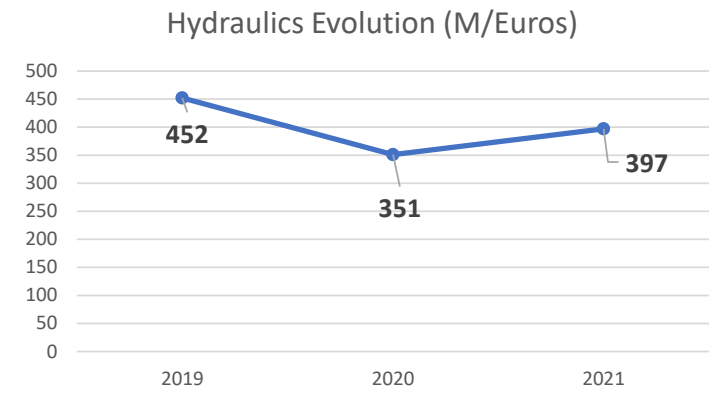
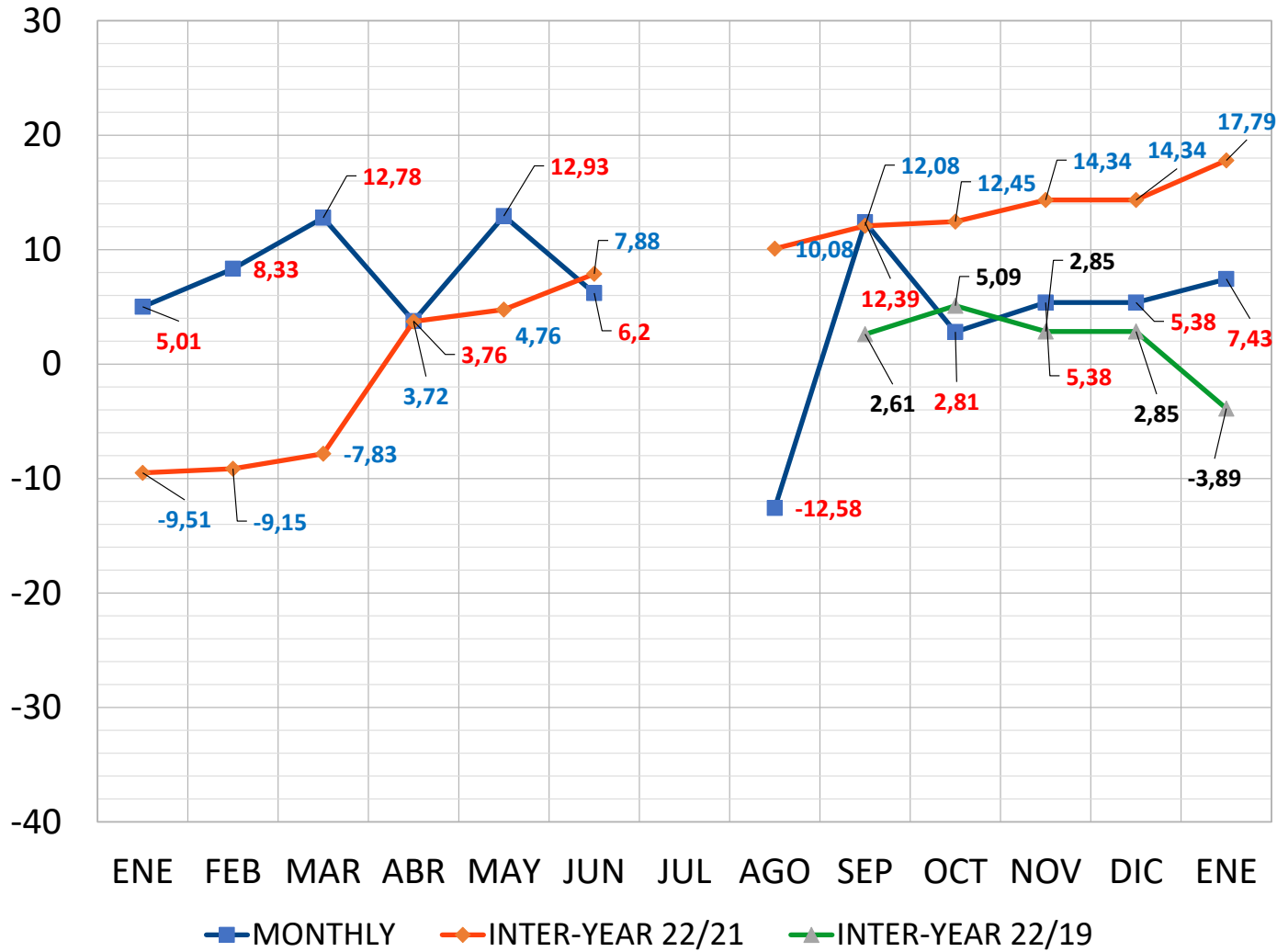
→ 174 M/€

Association members = 52,5%

Macro Economic data SPAIN



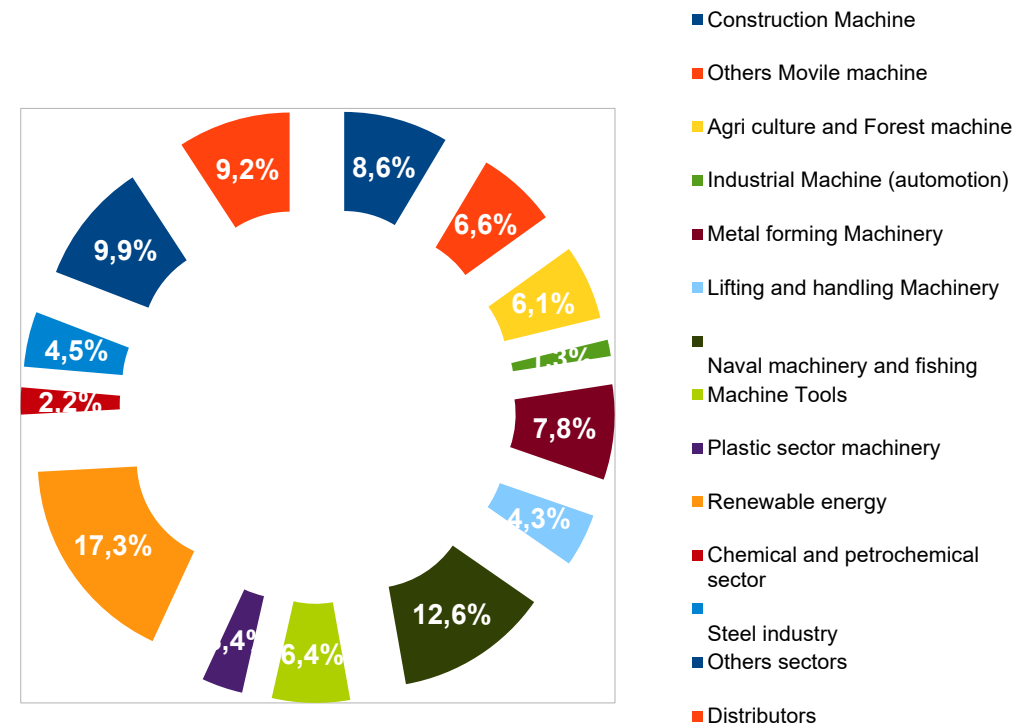
HYDRAULIC TRENDS



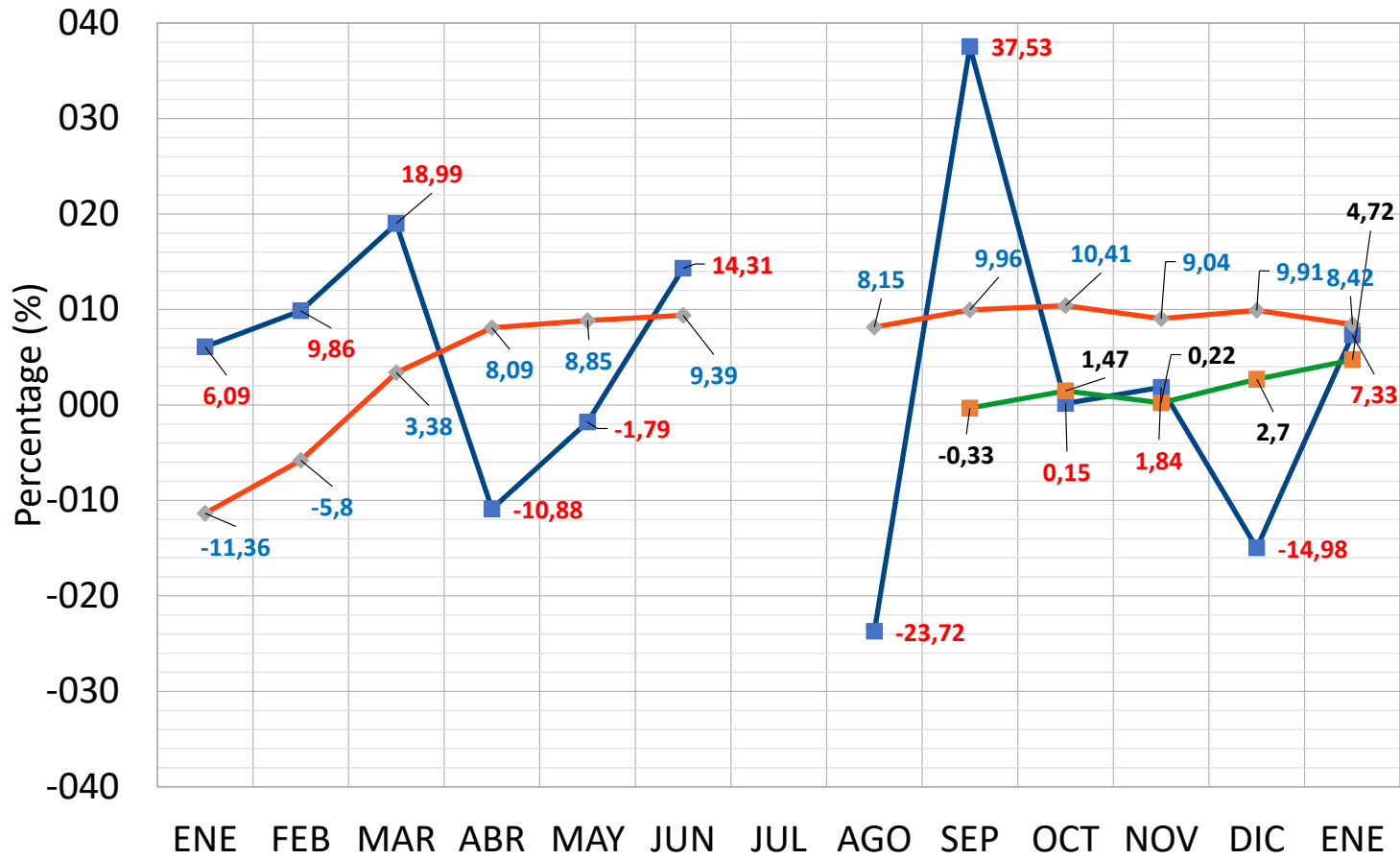
HYDRAULICS by SECTORS

SECTORS INDUSTRIALES

Construction Machine	8,6%
Others Mobile machine	6,6%
Agri culture and Forest machine	6,1%
Industrial Machine (automotion)	1,3%
Metal forming Machinery	7,8%
Lifting and handling Machinery	4,3%
Naval machinery and fishing	12,6%
Machine Tools	6,4%
Plastic sector machinery	3,4%
Renewable energy	17,3%
Chemical and petrochemical sector	2,2%
Steel industry	4,5%
Others sectors	9,9%
Distributors	9,2%

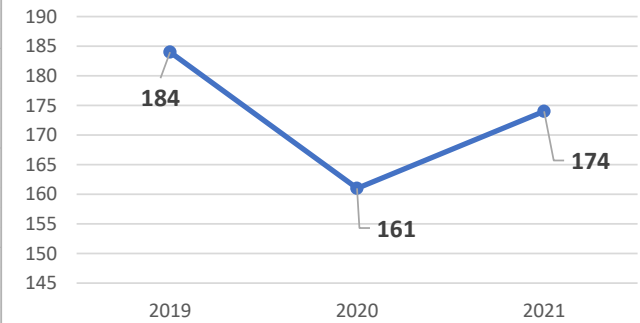


PNEUMATICS TRENDS



■ MONTHLY
 ■ INTER-YEAR 22/19
 ◆ INTER-YEAR 22/21

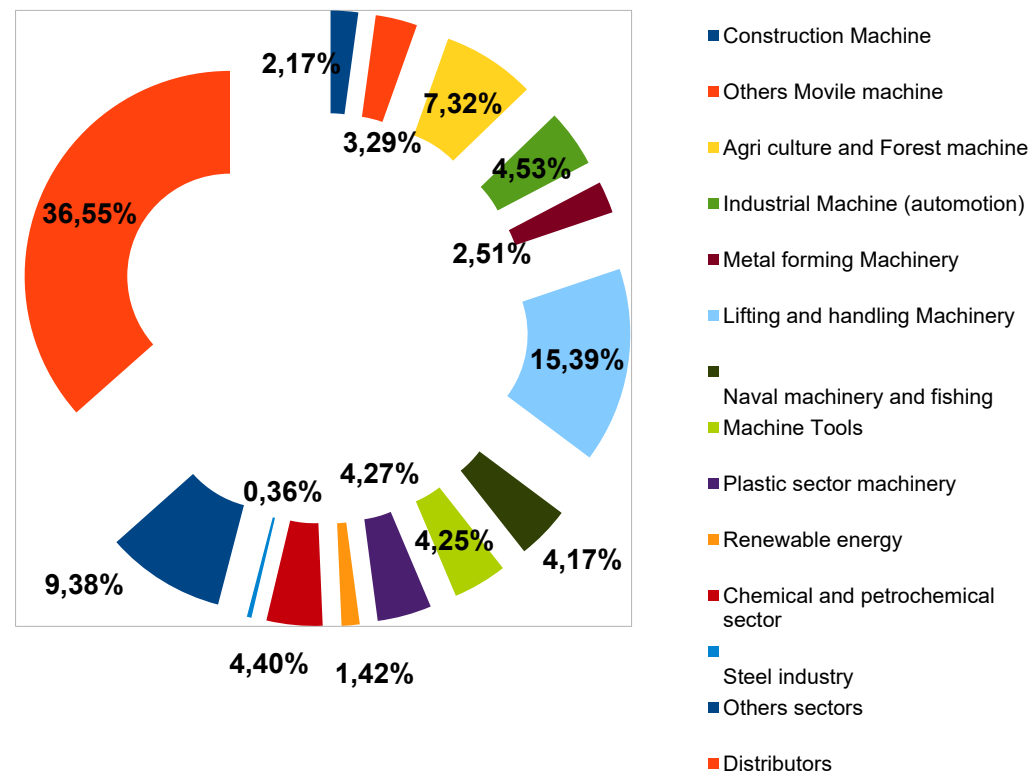
Pneumatics Evolution (M/Euros)



PNEUMATIC by SECTOR

SECTORS INDUSTRIALES

Construction Machine	2,17%
Others Movile machine	3,29%
Agri culture and Forest machine	7,32%
Industrial Machine (automotion)	4,53%
Metal forming Machinery	2,51%
Lifting and handling Machinery	15,39%
Naval machinery and fishing	4,17%
Machine Tools	4,25%
Plastic sector machinery	4,27%
Renewable energy	1,42%
Chemical and petrochemical sector	4,40%
Steel industry	0,36%
Others sectors	9,38%
Distributors	36,55%



THANK YOU

