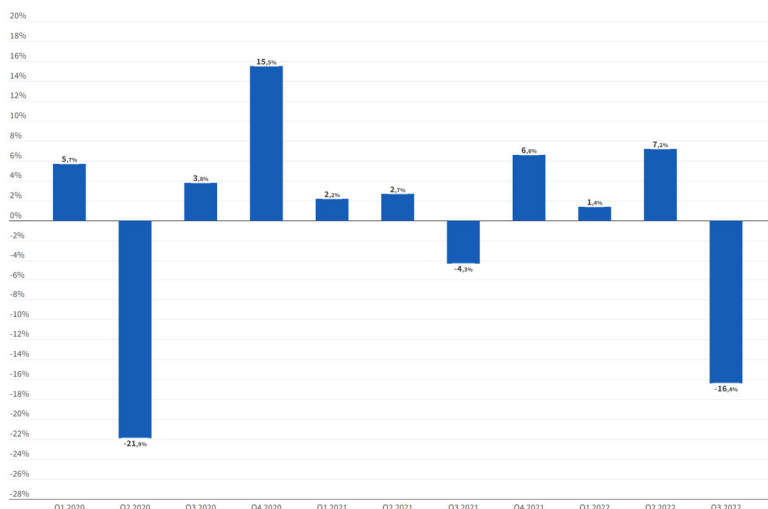


FLUID POWER MARKET The NETHERLANDS

Arjan Coppens
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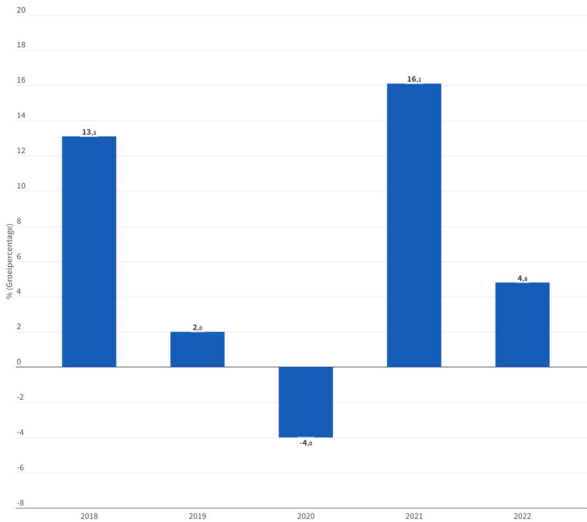
Home sales Hydraulic



CBS

- Q3 2022: QoQ -16,4%
 - Results Q4 not available yet, but estimation is upwards because OI in second half went up.
- Feda hydraulic members Only:
 - 2020: 446 million
 - 2021: 531 million
 - YoY growth: 19%

Home sales pneumatics



Bron: FEDA

- YoY growth:
 - 2020: -4%
 - 2021: 16,1%
 - 2022: 4,8%
- Feda pneumatic members only:
 - 2020: 173 million
 - 2021: 201 million
 - 2022: 211 million
- Estimated total pneumatic market 2022 → 243 million

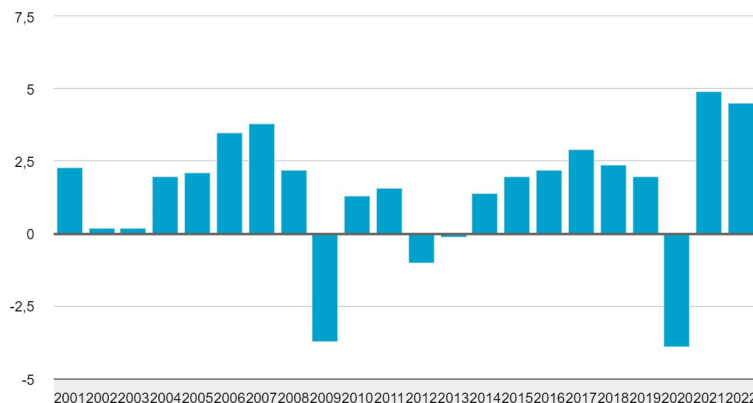
Arjan Coppens, March 2023

Source: FEDA

GDP Netherlands

Bruto binnenlands product (volume)

%-verandering t.o.v. jaar eerder



2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022



- GDP growth of 4,5% in 2022 → Higher consumption
- GDP growth of 0,6% in Q4 (on Q3)
 - Higher consumption
 - + trade balance

Arjan Coppens, March 2023

Source: CBS

Inspiration Day FEDA

- Topics to inspire FEDA members
 - Labour market
 - tight labor market
 - how do you keep talent in house?
 - Big Data
 - innovation in business processes & business models
 - Lifelong learning
 - developing the soft skills
 - keep developing and being challenged

